Process, client fees & commission structure: directly authorised

	RESIDENTIAL FIRST CHARGE MORTGAGES	BUY-TO-LET MORTGAGES	SECOND CHARGE MORTGAGES	BRIDGING & DEVELOPMENT FINANCE	COMMERCIAL FINANCE
ADVISED (Referral service - Brightstar provides the required advice) NON-ADVISED (Packaged service - broker provides the required advice)	Non-advised	Non-advised/Advised			
INITIAL ENQUIRY PROCESS	Call 01277 575 333 Email helpdesk@brightstarfinancial.co.uk Visit www.brightstarfinancial.co.uk/services				
FULL ENQUIRY SUBMISSION & CASE TRACKING	Visit www.easysource.co.uk (first time users, please request your password from your dedicated account manager)				
CLIENT FEES (Payable on application. Lender fees, valuations and aux costs are not incl. except for second charge mortgages)	£299 (mortgages up to £200,000) £499 (mortgages over £200,001)	£495.00	See client fee scale on next page	£495.00	
COMMISSION	50% of the enhanced lender commission	Non-advised: 50% Advised: 25% of the enhanced lender commission	Non-advised: 100% Advised: 50% of the enhanced lender commission	Non-advised: 50% Advised: 25% of the enhanced lender commission	

Client fee structure for second charge mortgages: directly authorised

NOTE: Fees include valuation and auxiliary costs

LOAN AMOUNT	FEE
£0 to £9,999	£795
£10,000 to £14,999	£1,095
£15,000 to £19,999	£1,295
£20,000 to £24,999	£1,695
£25,000 to £29,999	£2,095
£30,000 to £39,999	£2,495
£40,000 to £49,999	£2,995
£50,000 to £99,999	£3,495
£100,000 and above	£3,995